



# Fetti Facts:

## 14 Questions to ask before you buy

This helpful report was put together by The Flutter Fetti Fun Factory A Division of PartiLine International; The worlds founder and US patent holder of the Flutter Fetti Line of Products which include:

*Flutter Fetti®*

*Diamond Shaped Streamers*

*Corkscrews™*

*Breakaways & Fetti® Strips*

*Streamers with Fetti®*

*Wedding Fetti®*

*Birthday Swisher Fetti®*

*Patriotic Swisher Fetti®*

*Mardi Gras Swisher Fetti®*

*Streamers with Bubbles™*

*Flutter Fetti® Confetti Stick*

*Airless Launching™ System*

*Finger Slingers™*

*FireCracklers®*

*Pom-Pom Streamers*

*New Year's Eve Swisher Streamers*

*Pride Swisher Fetti®*

We believe that an informed customer can make the best decision concerning Fetti and Streamer Effects for their event, be it a small gathering or a 100,000-seat Stadium venue. There are more scientific calculations in the design of *Flutter Fetti* and Streamer effects than you can imagine: there are many colors, styles, processes and options available. Although price is an important factor, having the “special effect” you desire which creates the reaction you want is of the utmost importance. Ease of use, how long the effect will last in the air, how it appears on the floor and other points covered below should be taken into consideration when deciding on not only the special effect you want, but which company can offer you all your event needs. Thank you for your interest in this report and our company.

**1. What is the difference between Traditional confetti and Flutter Fetti?**

Traditional Confetti is made from hole punch discards from paper companies, basically a byproduct. Flutter Fetti is manufactured specifically to be a floating confetti effect. Due to its rectangular, aerodynamic shape, it virtually defies gravity as it floats, flutters

and flies slowly toward earth. When it lays on the floor Flutter Fetti creates a festive appeal and mood. Traditional confetti tends to look like refuse.

**2. I've never used these products before, how do I know they will work?**

Any product you buy should be made with "*Ease of use*" in mind. Designed simply for a new user. Each effect you buy should come with **Instructions For Use** of that particular product. The Flutter Fetti Fun Factory has a set of instructions that goes out with every product we sell.

**3. Is the Confetti "Wrapped" and why is that important?**

The termed *wrapped* describes the process where each small bundle of Flutter Fetti is wrapped in a light tissue. This wrapping holds the bundle together longer after it is ejected from the launching barrel or tube. Since the bundle stays together longer, the Flutter Fetti achieves the highest height possible, which extends the Fetti's "*Hang-time*", **prolonging** the effect. For outdoor stadium situations when Fetti needs to be launched 100 feet into the air, we **double wrap** it. Wrapping is part of Flutter Fetti's **US Patented** production process. Although wrapping Fetti during the production process takes more labor and effort, at Flutter Fetti we believe there is only one way to produce an effect, the **BEST** it can possibly be.

**4. Why is it important to use a US "Patented" Effect?**

Getting a **US Patent** on any type of product is not an easy thing to do. *The product must be invented, be new, unique and have systematic exact specifications.* The process for producing Flutter Fetti, Streamers, Corkscrews, Breakaways, Streamers and Bubbles, etc... **is uniform, scientific and precise.** Weight of tissue, wrapping, number of tissue to a bundle, exact shape of the tissue (for extreme hang-time) are all crucial to the products ability to provide the best effect possible.

At Flutter Fetti we are proud of the imagination, ingenuity, effort and expense that went into our products US patents.

***Flutter Fetti (#5,403,225, #5,342,148, #5,352,148, #5,709,584, #5,640,840)***

***Flutter Fetti Confetti Sticks (#5,556,319, #5,352,148)***

***Corkscrews (#5,507,680)***

***Breakaways & Fetti Strips (#5,807,159)***

***Streamers with Fetti (#5, 620,354)***

***Streamers with Bubbles (#5,354,227)***

***Diamond Shaped Streamers (#5,714,210)***

***Airless Launching System (6,692,335 B2)***

***Finger Slingers (US Patent Pending)***

***FireCracklers (6,776,684 B1)***

There are many *imitators and knock offs*, **BUT** they don't stand up in product design which affects ease of use, dependability, quality of display and hang-time.

**5. What is the difference between Airless Launching System and Co2 Launching Systems?** Simply put, the *Airless Launching Systems* (only available from Flutter Fetti) do not use compressed air to launch the Fetti. *Airless Launching Systems* are human powered with the simple "flick of the wrist". Depending on the length of the tube, the

Airless System can launch Fetti up to 20' high and have two shots per tube. The benefits of the Airless System is that it is inexpensive, disposable, considered safe for novices, the tubes come preloaded and anybody.... absolutely anybody with a wrist can have loads of fun while using them. Co2 Launching Systems are made for the more professional show presentation. They shoot Flutter Fetti with compressed air from Co2 cylinders (like those used on BB Guns). Co2 Launchers come in various sizes and powers depending on the height needed to launch Fetti.

**6. What is a “Speed-load tube” and why would I want my products in one?**

When using launchers during an event or presentation, how quickly the launcher can be reloaded and used is key to rapid-fire success. Many of our competitors will sell products for launchers in a plastic bag. Loading a launcher from a plastic bag can be difficult, wasteful, time consuming and aggravating. Although it's a cheaper way to do it, we don't believe in plastic bag loading. At Flutter Fetti *EVERYTHING* that we sell for launchers comes in a Speed-Load tube. Speed-Load tubes are clear plastic tubes that the product can slide quickly from and into the launcher barrel ready for the next shot in the shortest amount of time.

**7. Are late minute orders a problem when ordering our products?**

The event planning business is one in which late orders are typical and can present challenges. It would be nice if all orders were placed two weeks out, but that is unrealistic in our business. Often, our competitors take this opportunity to **charge extra** for late or “rush” orders. Late orders offer Flutter Fetti Fun Factory a division of PartiLine International the opportunity to really shine. Not only do we relish the challenge and opportunity to have your order produced and delivered on-time, we don't charge extra for it. If it means we stay late at our factory to get you your order, so be it. When we keep you happy, you'll be back.

**8. Is “Shipping” a revenue source for the Company?**

Often, the shipping charges you pay at other companies is more than the actual shipping charge they pay. At the Fun Factory *“We want to Flutter Fetti the world!”* we don't try to make extra on your shipping charges. What we pay to ship the product to you is what you pay and not a penny more.

**9. What if I'm not satisfied with the product, can I return it?**

When you invest in any product shouldn't you be satisfied with it? The special effect business shouldn't be any different. Check around and you will find that it is mighty difficult to get a company to take back their product. Even if they do take it back, they want to hit you with a *“restocking charge”*. At Flutter Fetti it rarely happens, so if you aren't happy with one of our products, we don't want you to pay for it AND we will pay to have it shipped back to us. Also, we don't believe in restocking charges, so we don't charge them.

**10. Is on-time delivery Guaranteed?**

Guaranteeing on-time delivery sound good, but what does it really mean. To other companies it means we'll do our best to get you your product on time. To us at Flutter Fetti it means ***IF YOUR ORDER DOESN'T GET TO YOU IN TIME, WE'LL TAKE IT BACK. That is a guarantee.*** We have a great working relationship and a great discount with Federal Express and we have the utmost confidence we will get you your order in time.

**11. Are all Fetti products Flame retardant?**

Not all Fetti products on the market today are flame retardant.... **UNLESS** you buy them from The Flutter Fetti Fun Factory. At our own expense, ALL our Tissue AND Metallic film are dipped in a *flame retardant bath* before processing. This insures that they will not ignite, keeping you and your event safe.

**12. Are the Fetti products toxic if eaten, are they safe?**

Most Fetti products are non-toxic. Unlike regular confetti or rice at weddings (which can be eaten or injure someone's eyes), Flutter Fetti tissue is safe to animals and humans. Due to the Flame Retardant bath ALL our products receive, they have a bitter taste, which discourages eating, but is still non-toxic.

**13. Are there different color options available?**

Our products come in various colors. Our multicolor tissue colors are Red, White, Blue, Green, Yellow, Orange, Pink and Purple. Our metallic film colors are Red, Blue, Green, Silver, Gold, Magenta, Orange and Black.

One thing to keep in mind, concerning color, is the quality of the color your product is made from. After the effect is launched and it lands on the floor, it is important that the colors of the Fetti are vibrant and solid. Having a washed out see-through color on the floor weakens the effect. At Flutter Fetti we constantly compare paper Tissue from all over the world to insure we have the best most vibrant colors available in the air and on the ground.

**14. What about clean up, is it difficult?**

When people think of traditional confetti, they think "what a mess". They are right. But with Flutter Fetti and Streamers the clean up is a simpler, easier job. Flutter Fetti sweeps up very easily. It can also be blown (with a leaf Blower) into a corner then simply swept like tree leaves into a bag. Additionally, Flutter Fetti and Streamers don't get ground into carpeting creating an everlasting problem.

**If you were hired to produce an event, aren't ours the kind of Special Effect products you'd buy?**

**Thank you for reading this valuable information. We want you to make a confident informed decision when purchasing special effect products.**

**For our future customers we have a website at [WWW.FlutterFetti.com](http://WWW.FlutterFetti.com) and our Toll Free Phone Line 877-321-1999 is available for you to call anytime with questions. Our on staff "Confettiologists" can't wait to help you.**

**As you can tell, we love this exciting business; so call us, we want to make your party, event or extravaganza the best it can possibly be for you!**

**Again, thank you for the opportunity to serve you.**

**Ronee Holmes**

**The Fetti Lady**

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